FINANCIAL STATEMENTS

For The Seven Months Ended January 31, 2020 (Unaudited)

Respectfully Submitted,

Raymond F. Wager, Treasurer March 2, 2020

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Financial Overview

Financial position continues to be very strong, primarily due to the success of Sweet Charity.

STATEMENT OF FINANCIAL POSITION

January 31, 2020 and 2019

ASSETS:		<u>2020</u>	<u> 2019</u>		
Cash - checking		106,648	\$	102,866	
Cash - saving/C of D/money market		341,638		332,705	
Money Market (Morgan Stanley)		47,082		46,413	
Investment (17 shares of Constellation)		3,196		2,839	
Prepaid expenses and deposits		14,716		12,457	
Fixed Assets, net of accumulated depreciation		192,236	178,536		
TOTAL ASSETS		705,516		675,816	
<u>LIABILITIES AND NET ASSETS:</u> <u>Liabilities</u> -					
Accounts payable	\$	1,053	\$	921	
Other liabilities		2,975		(2,766)	
Total Liabilities		4,028	\$	(1,845)	
Net Assets -					
Unrestricted					
Operating	\$	465,075	\$	455,448	
Capital reserve		44,177		43,677	
Fixed assets		192,236		178,536	
Total Net Assets	_\$_	701,488	\$	677,661	
TOTAL LIABILITIES AND NET ASSETS	\$	705,516		675,816	

STATEMENT OF ACTIVITIES

For The Seven Months Ended January 31, 2020 and 2019

REVENUES:		<u>2020</u>		<u>2019</u>		<u>Variance</u>	
Sweet charity	\$	58,347	\$	56,076	\$	2,271	
Gala		1,842		(613)		2,455	
Golf tournament		13,385		11,519		1,866	
Annual appeal		37,473		33,439		4,034	
Memorials and donations		47,011		46,070		941	
Grants and united way		18,084		12,921		5,163	
Miscellaneous and interest		1,599		2,872		(1,273)	
TOTAL REVENUES		177,741		162,284		15,457	
EXPENSES:							
Payroll	\$	153,802	\$	134,923	\$	(18,879)	
Insurance		12,517		10,098		(2,419)	
Utilities/telephone		3,280		3,086		(194)	
Supplies and postage		2,112		1,619		(493)	
Building maintenance, improvements and repairs		7,237		5,507		(1,730)	
Professional fees/contract work		5,592		4,405		(1,187)	
Staff deveolpment and volunteer appreciation		1,838		1,349		(489)	
Bereavement, community involvement and misc.		809		724		(85)	
Equipment lease	<u></u>	420		361		(59)	
TOTAL EXPENSES	_\$_	187,607	_\$_	162,072	_\$_	(25,535)	
INCREASE IN NET ASSETS	\$	(9,866)	\$	212	\$	(10,078)	

STATEMENT OF ACTIVITIES - "SWEET CHARITY"

For The Seven Months Ended January 31, 2020 and 2019

REVENUES:	<u>2020</u>	<u>2019</u>	<u>Variance</u>
Sales	\$ 130,240	\$ 116,419	\$ 13,821
TOTAL REVENUES	\$ 130,240	\$ 116,419	\$ 13,821
EXPENSES:			
Payroll and taxes	\$ 22,912	\$ 17,695	\$ (5,217)
General and administrative expenses	13,188	9,657	(3,531)
Utilities	1,414	1,302	(112)
Rent	34,379	34,379	
TOTAL EXPENSES	\$ 71,893	\$ 63,033	\$ (8,860)
TOTAL SWEET CHARITY NET PROFIT	\$ 58,347	\$ 53,386	\$ 4,961

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STATEMENT OF ACTIVITIES WITH BUDGET COMPARISON

For The Seven Months Ended January 31, 2020

REVENUES:	<u>Budg</u>	<u>et</u>	<u>Actual</u>	$\underline{\mathbf{V}}$	<u>ariance</u>
Sweet charity	\$ 25,	000 \$	58,347	\$	33,347
Gala	45,	000	1,842		(43,158)
Golf tournament	12,	000	13,385		1,385
Annual appeal	35,	000	37,473		2,473
Memorials and donations	65,	500	47,011		(18,489)
Grants and united way	30,	000	18,084		(11,916)
Miscellaneous and interest	1,	599	1,599		-
Allocation of surplus	28,	,000	-		(28,000)
TOTAL REVENUES	\$ 242,	099 \$	177,741		(64,358)
EXPENSES:					
Payroll	\$ 206,	,500 \$	153,802	\$	52,698
Insurance	13,	,500	12,517		983
Utilities/telephone	5,	,600	3,280		2,320
Supplies and postage	2,	,100	2,112		(12)
Building maintenance, improvements and repairs	4	,000	7,237		(3,237)
Professional fees/contract work	5	,750	5,592		158
Staff development and volunteer appreciation	3	,100	1,838		1,262
Bereavement, community involvement and misc.	1.	,500	809		691
Equipment lease		900	420		480
TOTAL EXPENSES	\$ 242	<u>,950</u> <u>\$</u>	187,607		55,343
INCREASE IN NET ASSETS			(9,866)		
Vehicle Purchase			(13,700)		
Beginning Operating Net Assets, July 1			488,641		
ENDING OPERATING NET ASSETS, JANUARY 31, 20	20	_\$	465,075	i.	